Form 990

### Return of Organization Exempt From Income Tax

OMB No. 1545-0047 2016

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ► Do not enter social security numbers on this form as it may be made public. ► Information about Form 990 and its instructions is at www.irs.gov/form990.

2016, and ending For the 2016 calendar year, or tax year beginning D Employer identification number Check if applicable: X Address change NextOp, Inc. 47-1429344 2929 McKinney St A Telephone number Name change Houston, TX 77003 Initial return 832-735-0051 Final return/terminated **G** Gross receipts \$ 661.204 Amended return H(a) Is this a group return for subordinates Application pending F Name and address of principal officer: John Boerstler Yes **H(b)** Are all subordinates included? If 'No,' attach a list. (see instructions) Same As C Above Tax-exempt status X 501(c)(3) 501(c) ( ) ◀ (insert no.) 4947(a)(1) or 527 Website: ► www.nextopvets.org H(c) Group exemption number ► X Corporation Other ► L Year of formation: 2014 Form of organization: Trust M State of legal domicile: TX Summary Part I Briefly describe the organization's mission or most significant activities: NextOp recruits, trains, and places high-performing military leaders into industry careers Governance Check this box ► If the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a)..... 3 ∽ઇ Number of independent voting members of the governing body (Part VI, line 1b)...... 4 9 Total number of individuals employed in calendar year 2016 (Part V, line 2a) . . . . . . . . . 9 5 Total number of volunteers (estimate if necessary)..... 6 75 7a Total unrelated business revenue from Part VIII, column (C), line 12 .... 7a **b** Net unrelated business taxable income from Form 990-T. line 34..... **Prior Year Current Year** Contributions and grants (Part VIII, line 1h)..... 378,529. 642,604. 18,000. 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)..... 600. Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)..... 11 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)..... 378,529 661,204 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)..... Benefits paid to or for members (Part IX, column (A), line 4)..... Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) . . . . 226,578 476,984 16a Professional fundraising fees (Part IX, column (A), line 11e). **b** Total fundraising expenses (Part IX, column (D), line 25) Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)..... 17 109,982 124,990 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)...... 336,560. 601,974 Revenue less expenses. Subtract line 18 from line 12..... 41,969 59,230 End of Year **Beginning of Current Year** 20 Total assets (Part X, line 16)..... 41,969 101,199 21 Total liabilities (Part X. line 26)..... 0. 22 Net assets or fund balances. Subtract line 21 from line 20..... 41,969 101,199. Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Electronically filed Signature of officer Date Sign Here <u>Pres</u>ident Douglas L. Foshee Type or print name and title Print/Type preparer's name Preparer's signature Date Tody Blazek 7/28/17 self-employed P00072674 Jody Blazek **Paid** Preparer ► Blazek & Vetterling Firm's name Use Only Firm's address 2900 Weslayan, Suite 200 Firm's EIN ► 76-0269860 Houston, TX 77027-5132 (713) 439-5739 May the IRS discuss this return with the preparer shown above? (see instructions)..... X Yes Nο

	m 990 (2016) NextOp, Inc.	47-142934	14 P	age 2
Par	rt III Statement of Program Service Accomplishments			
	Check if Schedule O contains a response or note to any line in this Part III			X
1	Briefly describe the organization's mission:			
	NextOp recruits, trains, and places high-performing military leacerers.	aders into i	industry	-
2	Did the organization undertake any significant program services during the year which were not listed on the p	rior		
	Form 990 or 990-EZ?	_	Yes X	No
	If 'Yes,' describe these new services on Schedule O.	ш	21	
3		services?	Yes X	No
J	If 'Yes,' describe these changes on Schedule O.		Λ Λ	
4	Describe the organization's program service accomplishments for each of its three largest program se Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocation and revenue, if any, for each program service reported.	rvices, as measure ons to others, the	ed by expen total expens	ses. ses,
4 a	a (Code: ) (Expenses \$ 464,591. including grants of \$ )	(Revenue \$		)
		· -		
	See_Schedule_0			
	<b>b</b> (Code: ) (Expenses \$ 12.291 including grants of \$ )	(Revenue \$	18 00	າດ )
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**BAA** TEEA0102L 11/16/16 Form **990** (2016)

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47-1429344

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Part IV Checklist of Required Schedules Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Χ 1 Χ 2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?..... Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates Χ 3 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II..... 4 Χ Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III.... Χ 5 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, 6 Χ Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If 'Yes,' complete Schedule D, Part II........ 7 Χ Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes, complete Schedule D, Part III. 8 Χ Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? *If 'Yes,' complete Schedule D, Part IV*...... Χ 9 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If 'Yes,' complete Schedule D, Part V............. Χ 10 If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If 'Yes,' complete Schedule Χ **b** Did the organization report an amount for investments – other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If 'Yes,' complete Schedule D, Part VII.* Χ 11 b Χ 11 c d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX..... Χ 11 d Χ e Did the organization report an amount for other liabilities in Part X. line 25? If 'Yes,' complete Schedule D. Part X.... 11 e f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X.... Χ 11 f 12a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI and XII. Χ 12a **b** Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional...... Χ 12b Χ 13 Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E..... 13 Χ 14a Did the organization maintain an office, employees, or agents outside of the United States?....... 14a **b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV. 14b Χ Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If 'Yes,' complete Schedule F, Parts II and IV..... 15 Χ Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If 'Yes,' complete Schedule F, Parts III and IV..... Χ 16 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions)..... 17 Χ 17 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, 18 lines 1c and 8a? If 'Yes,' complete Schedule G, Part II. 18 Χ Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' Χ complete Schedule G, Part III.....

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Part IV Checklist of Required Schedules (continued) 47-1429344 Page 4

			Yes	No
<b>20</b> a	Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H	20a		Х
b	If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II.	21		Х
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III.	22		Х
23	Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J.</i>	23		Х
24 a	a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25a	24a		Х
ŀ	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
•	d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?	24d		
25 a	a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I	25a		Х
ŀ	b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If 'Yes,' complete Schedule L, Part II.	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If 'Yes,' complete Schedule L, Part III.	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
á	A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV	28a		Х
ŀ	A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV	28b		Х
(	c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If 'Yes,' complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If 'Yes,' complete Schedule M</i>	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II.	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Schedule R, Part I	33		Х
	Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Part II, III, or IV, and Part V, line 1	34		Х
35 a	a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
ŀ	o If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2.	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?  Note. All Form 990 filers are required to complete Schedule O.	38	Х	

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Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V			
		Yes	No
1 a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable			
<b>b</b> Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable			
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
(gambling) winnings to prize winners?	1 c		
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax State-			
ments, filed for the calendar year ending with or within the year covered by this return 2a 9			
<b>b</b> If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	
Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			3.7
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?	3 a		X
<b>b</b> If 'Yes,' has it filed a Form 990-T for this year? <i>If 'No' to line 3b, provide an explanation in Schedule O.</i>	3 b		
<b>4 a</b> At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4 a		Х
<b>b</b> If 'Yes,' enter the name of the foreign country: ►	4 a		71
See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
<b>5a</b> Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5 a		Х
<b>b</b> Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5 b		X
c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?	5 c		
	30		
6 a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		Х
<b>b</b> If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were	- Oa		
not tax deductible?	6 b		
7 Organizations that may receive deductible contributions under section 170(c).			
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7.		X
<b>b</b> If 'Yes,' did the organization notify the donor of the value of the goods or services provided?	7 a		Λ
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file	7 0		
Form 8282?	7 c		Χ
d If 'Yes,' indicate the number of Forms 8282 filed during the year			
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7 e		Χ
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7 f		X
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899	_		
as required?	7 g		
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7 h		
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring			
organization have excess business holdings at any time during the year?	8		
9 Sponsoring organizations maintaining donor advised funds.			
a Did the sponsoring organization make any taxable distributions under section 4966?	9 a		
<b>b</b> Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9 b		
10 Section 501(c)(7) organizations. Enter:  a Initiation fees and capital contributions included on Part VIII, line 12			
<ul> <li>b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities</li></ul>			
a Gross income from members or shareholders			
b Gross income from other sources (Do not net amounts due or paid to other sources			
against amounts due or received from them.)			
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12 a		
<b>b</b> If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year 12b			
13 Section 501(c)(29) qualified nonprofit health insurance issuers.			
a Is the organization licensed to issue qualified health plans in more than one state?	13a		
Note. See the instructions for additional information the organization must report on Schedule O.			
<b>b</b> Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
c Enter the amount of reserves on hand	14-		X
<b>14a</b> Did the organization receive any payments for indoor tanning services during the tax year?	14a 14b		Λ
win ites, has it lieu a form 7≥0 to report these payments: if ino, provide all explanation in schedule o	1 - 1 D		

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Part VI Governance, Management, and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI.			. X
Se	ction A. Governing Body and Management			
			Yes	No
1	a Enter the number of voting members of the governing body at the end of the tax year			
	<b>b</b> Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		X
3				
4	Did the organization make any significant changes to its governing documents	3		X
	since the prior Form 990 was filed?	4		Χ
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization have members or stockholders?	6		X
7	<b>a</b> Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7 a		Х
	<b>b</b> Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7 b		Х
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by	, 5		71
	the following:		37	
	a The governing body?	8 a	X	
_	<b>b</b> Each committee with authority to act on behalf of the governing body?	8 b	Χ	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If 'Yes,' provide the names and addresses in Schedule O.</i>	9		Х
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Re	eveni	ie Co	ode.)
			Yes	No
10	a Did the organization have local chapters, branches, or affiliates?	10 a		X
	<b>b</b> If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10 b		
11	a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11 a	Χ	
	b Describe in Schedule O the process, if any, used by the organization to review this Form 990. See Schedule O			
12	a Did the organization have a written conflict of interest policy? If 'No,' go to line 13	12a	Χ	
	<b>b</b> Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
	c Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this was doneSee. Schedule O	12c	Х	
13	Did the organization have a written whistleblower policy?	13		X
	Did the organization have a written document retention and destruction policy?	14	Χ	
	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
	<b>a</b> The organization's CEO, Executive Director, or top management official. See . Schedule . O	15a	Χ	
	<b>b</b> Other officers or key employees of the organization.	15 b		X
	If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions).			
16	a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16.0		X
	<b>b</b> If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its	16 a		Λ
	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16 b		
	ction C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ► None			
18	for public inspection. Indicate how you made these available. Check all that apply.			
	X Own website X Another's website X Upon request X Other (explain in Schedule O)		Sch.	0
	Describe in Schedule 0 whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements availathe public during the tax year.  See Schedule 0	ble to		
20	State the name, address, and telephone number of the person who possesses the organization's books and records:			
	Julio Martinez 2929 McKinney St. Ste A. Houston TX 77003 832-735-0051			

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Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII.

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of 'key employee.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee. (C) Position (do not check more than one box, unless person is both an officer and a (B) (F) Name and Title Reportable Reportable Estimated Average hours director/trustee) compensation from compensation from amount of other the organization (W-2/1099-MISC) compensation from the organization related organizations (W-2/1099-MISC) Officer ndividual nstitutional trustee lighest compensated ormer (list any employee hours for and related related organizations organiza tions helow dotted (1) Douglas L. Foshee President & CEO 0 0 Χ Χ 0 0. (2) Donovan Campbell 2 0 Secretary Χ Χ 0 0 0. (3) Jeffery Hyler 2 0. Treasurer 0 Χ Χ 0 0 (4) Christine Bassitt 2 Director 0 Χ 0 0 0. (5) James Battista 2 0 Χ 0 0 0. Director 2 (6) Patricia Darnauer 0 Χ 0 Director 0 0. 2 (7) John Dorffeld 0 Χ 0. Director 0. 0. 2 (8) Pete Holland 0 Director Χ 0 0 0. (9) Matthew May 2 Director 0 Χ 0 0 0. (10) John Boerstler 60 Executive Dir. 0 Χ Χ 0 114,150 6,104. (11)(12)(13) (14)

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PUBLIC INSPECTION COPY Form 990 (2016) NextOp, Inc. 47-1429344 Page 8 Part VII | Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (B) (C) Position (do not check more than one box, unless person is both an officer and a director/trustee) (E) (F) Average hours (A) Estimated amount of other compensation from the organization and related Reportable compensation from the organization (W-2/1099-MISC) Reportable compensation from related organizations (W-2/1099-MISC) Name and title per week (list any Former Highest compensated Officer Individual trustee Institutional trustee Key employee employee hours related organiza - tions organizations below dotted line) (15) (16) (17) (18) (19) (20) (21) (22) (23)(24) (25)114,150 0. 6,104. c Total from continuation sheets to Part VII, Section A..... 0. 0. 0. d Total (add lines 1b and 1c)..... 114,150 0. 6,104. Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization Yes No

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	\$100,000 of compensation from the organization $ ightharpoonup 0$					
2	Total number of independent contractors (including but not limited to those listed above)	who received more than				
	rvariie ariu busiiless duuress	Description of Services	Comp	cusal	1011	
	(A) Name and business address	(B) Description of services	Comp	(C)	ion	
1	Complete this table for your five highest compensated independent contractors tha compensation from the organization. Report compensation for the calendar year ending v	t received more than \$100,000 of vith or within the organization's tax y	f year.			
Sec	tion B. Independent Contractors					
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If 'Yes,' complete Schedule J for such person					
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If 'Yes,' complete Schedule J for such individual.					
3	Did the organization list any <b>former</b> officer, director, or trustee, key employee, or highest compensated employee on line 1a? If 'Yes,' complete Schedule J for such individual					
3	Did the organization list any former officer, director, or tructoe, key ampleyee, or h	highest compansated employee				

Form 990 (2016) NextOp, Inc. 47-1429344 Page 9
Part VIII Statement of Revenue

		Check if Schedule O contains a response or note to any	line in this Part V	III		
			<b>(A)</b> Total revenue	(B) Related or exempt function revenue	<b>(C)</b> Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
Contributions, Gifts, Grants and Other Similar Amounts	b c d e	Federated campaigns				
Col	h	Total. Add lines 1a-1f	642,604.			
ıue		Business Code				
Program Service Revenue	2 a b c d	Education and training 611430	18,000.	18,000.		
Ē	е					
g	f	All other program service revenue				
P.	g	<b>Total.</b> Add lines 2a-2f ▶	18,000.			
	3	Investment income (including dividends, interest and other similar amounts)  Income from investment of tax-exempt bond proceeds	600.			600.
	5	Royalties				
	b d	Gross rents  Less: rental expenses  Rental income or (loss)  Net rental income or (loss)  (i) Securities  (ii) Other				
	b	Gross amount from sales of assets other than inventory  Less: cost or other basis and sales expenses				
Other Revenue	b	Gross income from fundraising events (not including\$ of contributions reported on line 1c).  See Part IV, line 18				
Ò		Net income or (loss) from fundraising events ▶  Gross income from gaming activities. See Part IV, line 19				
		Less: direct expenses				
		Gross sales of inventory, less returns and allowances				
		Less: cost of goods sold				
	·	Miscellaneous Revenue Business Code				
	11 a					
	b					
	С					
	d	All other revenue				
	е	Total. Add lines 11a-11d				
		Total revenue. See instructions	661 204	18 000	0	600

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### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

	Check if Schedule O contains a re not include amounts reported on lines 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21		ехрепѕеѕ	general expenses	expenses
2	Grants and other assistance to domestic individuals. See Part IV, line 22				
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	120,254.	96,203.	24,051.	0.
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0.	0.	0.	0.
7	Other salaries and wages	318,619.	254,895.	63,724.	<u> </u>
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	4,653.	3,723.	930.	
9	Other employee benefits	1,217.	974.	243.	
10	Payroll taxes	32,241.	25,793.	6,448.	
11	1	32,211.	20,130.	0,110.	
	Management				
	b Legal				
	: Accounting	2,000.		2,000.	
	Lobbying	2,000.		2,000.	
	Professional fundraising services. See Part IV, line 17				
	Investment management fees				
	Other. (If line 11g amount exceeds 10% of line 25, column				
_	(A) amount, list Tine 11g expenses on Schedule O.)	24,444.	20,913.	3,531.	
12	Advertising and promotion	9,584.	7,859.	1,725.	
13	Office expenses	15,511.	11,633.	3,878.	
14	Information technology				
15	Royalties				
16	Occupancy	14,516.		14,516.	
17	Travel	33,065.	31,412.	1,653.	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	15,088.	15,088.		
20	Interest	,	,		
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	451.		451.	
23	Insurance	2,624.	682.	1,942.	
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
	Education	7,707.	7,707.		
ŀ	<u>'</u> +				
(	;				
(	'- <u></u>				
'	All other expenses				
25	<b>Total functional expenses.</b> Add lines 1 through 24e	601,974.	476,882.	125,092.	0.
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.  Check here ► ☐ if following SOP 98-2 (ASC 958-720).				

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Part X **Balance Sheet (B)** End of year Beginning of year 1 96,292. Cash — non-interest-bearing. 40,132 Savings and temporary cash investments..... 2 3 Pledges and grants receivable, net..... Accounts receivable, net ..... 4 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L.... 5 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L..... 6 7 Notes and loans receivable, net..... Inventories for sale or use..... 8 Prepaid expenses and deferred charges..... 9 10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D..... 10a 5,620. **b** Less: accumulated depreciation..... 10b 713. 10 c 1,837 4,907. Investments — publicly traded securities..... 11 12 Investments – other securities. See Part IV, line 11..... 12 Investments – program-related. See Part IV, line 11...... 13 13 14 14 Intangible assets..... 15 Other assets. See Part IV, line 11..... 15 Total assets. Add lines 1 through 15 (must equal line 34).... 16 41,969. 16 101,199 17 Accounts payable and accrued expenses..... 17 18 18 19 19 20 20 Tax-exempt bond liabilities ..... 21 Escrow or custodial account liability. Complete Part IV of Schedule D..... 21 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. 22 23 Unsecured notes and loans payable to unrelated third parties..... 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D. 25 Total liabilities. Add lines 17 through 25..... 0. 26 0. Organizations that follow SFAS 117 (ASC 958), check here ▶ and complete Balances lines 27 through 29, and lines 33 and 34. Unrestricted net assets..... 27 27 Temporarily restricted net assets. 28 29 Fund Permanently restricted net assets..... Organizations that do not follow SFAS 117 (ASC 958), check here > ō and complete lines 30 through 34. Capital stock or trust principal, or current funds..... 30 Paid-in or capital surplus, or land, building, or equipment fund..... 31 31 32 Retained earnings, endowment, accumulated income, or other funds..... 32 41,969. 101,199. 33 41,969. 33 101,199. Total liabilities and net assets/fund balances..... 34 41,969 34 101,199.

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Forn	n 990 (2016) NextOp, Inc. 4	7-1429344	<u>.                                    </u>	Pa	ge <b>12</b>
Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI.				
1	Total revenue (must equal Part VIII, column (A), line 12)		66	61,2	04.
2	Total expenses (must equal Part IX, column (A), line 25).	2	60	01,9	74.
3	Revenue less expenses. Subtract line 2 from line 1	3	į	59,2	30.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	4	41,9	69.
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities	. 6			
7	Investment expenses				
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O).	9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	10	01,1	99.
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				
	Chook in concession of containing a reception of motor to arry line in this fact your			Yes	No
1	Accounting method used to prepare the Form 990: X Cash Accrual Other			103	
	If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.				
2	a Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviseparate basis, consolidated basis, or both:  Separate basis  Consolidated basis  Both consolidated and separate basis	ewed on a			
	b Were the organization's financial statements audited by an independent accountant?		2 b		Χ
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a sepbasis, consolidated basis, or both:	arate			
	Separate basis Consolidated basis Both consolidated and separate basis				
(	c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the au review, or compilation of its financial statements and selection of an independent accountant?	dit, 	2 c		
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.				
3	a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Singl Audit Act and OMB Circular A-133?	e 	3 a		Х
ı	a If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required	audit			

or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

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Form 990 (2016)

#### SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service **Public Charity Status and Public Support** 

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization Employer identification number 47-1429344 NextOp, Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 1 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). 4 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 Χ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after 10 June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box in 12 lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. С **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.** Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations ..... **q** Provide the following information about the supported organization(s). (i) Name of supported organization (iii) Type of organization (described on lines 1-10 above (see instructions)) (v) Amount of monetary (iv) Is the organization listed (vi) Amount of other support (see instructions) support (see instructions) in your governing document? No (A) (B) (C) (D) (E) Total

Schedule A (Form 990 or 990-EZ) 2016 NextOp, Inc.

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### Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
Cale begi	ndar year (or fiscal year nning in) ►	<b>(a)</b> 2012	<b>(b)</b> 2013	<b>(c)</b> 2014	<b>(d)</b> 2015	<b>(e)</b> 2016	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')			117,890.	378,529.	642,604.	1,139,023.
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0.
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0.
4	Total. Add lines 1 through 3	0.	0.	117,890.	378,529.	642,604.	1,139,023.
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						889,509.
6	Public support. Subtract line 5 from line 4						249,514.
Sec	tion B. Total Support		•				,
Cale	ndar year (or fiscal year nning in) ►	<b>(a)</b> 2012	<b>(b)</b> 2013	<b>(c)</b> 2014	<b>(d)</b> 2015	<b>(e)</b> 2016	(f) Total
7	Amounts from line 4	0.	0.	117,890.	378,529.	642,604.	1,139,023.
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources					600.	600.
9	Net income from unrelated business activities, whether or not the business is regularly carried on						0.
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						0.
11	Total support. Add lines 7 through 10						1,139,623.
12	Gross receipts from related activ	rities, etc. (see ins	structions)				18,000.
13	First five years. If the Form 990 is organization, check this box and	for the organization stop here	n's first, second, thi	rd, fourth, or fifth t	ax year as a sectio	n 501(c)(3)	<b>&gt;</b> X
Sec	tion C. Computation of Pu	blic Support P	ercentage				
14	Public support percentage for 20	016 (line 6, column	n (f) divided by lin	e 11, column (f)).			%
15	Public support percentage from	2015 Schedule A,	Part II, line 14			15	%
16a	<b>33-1/3% support test—2016.</b> If t and <b>stop here.</b> The organization	he organization di qualifies as a put	d not check the bolicly supported or	ox on line 13, and	d line 14 is 33-1/3	% or more, check	this box
b	<b>33-1/3% support test—2015.</b> If the and <b>stop here.</b> The organization	e organization did qualifies as a pul	d not check a box blicly supported or	on line 13 or 16a rganization	, and line 15 is 33	3-1/3% or more, c	theck this box
17a	<b>10%-facts-and-circumstances te</b> or more, and if the organization the organization meets the 'facts	meets the 'facts-a	and-circumstances	s' test, check this	box and stop her	e. Explain in Part	VI how
b	<b>10%-facts-and-circumstances te</b> or more, and if the organization organization meets the 'facts-an	meets the 'facts-a	and-circumstances	s' test, check this	box and stop her	e. Explain in Part	VI how the
18	Private foundation. If the organi	zation did not che	ck a box on line 1	3, 16a, 16b, 17a,	or 17b, check thi	s box and see ins	structions ►

Schedule A (Form 990 or 990-EZ) 2016

NextOp, Inc.

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# Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization

fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support		prodes semprete :	<u> </u>			
Calend	dar year (or fiscal year beginning in)	<b>(a)</b> 2012	<b>(b)</b> 2013	<b>(c)</b> 2014	<b>(d)</b> 2015	<b>(e)</b> 2016	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')	• • • • • • • • • • • • • • • • • • • •		•			
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose.						
3	Gross receipts from activities that are not an unrelated trade or business under section 513.						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
	<b>Total.</b> Add lines 1 through 5 Amounts included on lines 1, 2, and 3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year.						
С	Add lines 7a and 7b						
8	Public support. (Subtract line 7c from line 6.)						
	tion B. Total Support		I				
	dar year (or fiscal year beginning in)	<b>(a)</b> 2012	<b>(b)</b> 2013	(c) 2014	<b>(d)</b> 2015	<b>(e)</b> 2016	<b>(f)</b> Total
	Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
	Add lines 10a and 10b.  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.).						
	Total support. (Add lines 9, 10c, 11, and 12.)						
	First five years. If the Form 990 organization, check this box and	stop here	· · · · · · · · · · · · · · · · · · ·				
	tion C. Computation of Pul						
	Public support percentage for 20	•	•				<u> </u>
	Public support percentage from 2					16	0/0
	tion D. Computation of Inv					1 1	
17	Investment income percentage for	•	• • •	-			0/0
18	Investment income percentage fi					<u> </u>	8
	<b>33-1/3% support tests—2016.</b> If t is not more than 33-1/3%, check	this box and sto	<b>p here.</b> The organ	ization qualifies	as a publicly supp	orted organization	▶ ∐
	<b>33-1/3% support tests—2015.</b> If t line 18 is not more than 33-1/3% <b>Private foundation.</b> If the organization	, check this box	and <b>stop here.</b> The	e organization qu	ualifies as a public	ly supported organ	ization ►

Schedule A (Form 990 or 990-EZ) 2016

NextOp, Inc.

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V N

#### Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

### Section A. All Supporting Organizations

			res	NO
1	Are all of the organization's supported organizations listed by name in the organization's governing documents?  If 'No,' describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose, describe			
2	the designation. If historic and continuing relationship, explain.  Did the organization have any supported organization that does not have an IRS determination of status under section	1		
-	509(a)(1) or (2)? If 'Yes,' explain in <b>Part VI</b> how the organization determined that the supported organization was described in section 509(a)(1) or (2).	2		
За	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If 'Yes,' answer (b) and (c) below.	3a		
b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If 'Yes,' describe in <b>Part VI</b> when and how the organization made the determination.	3b		
c	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If 'Yes,' explain in <b>Part VI</b> what controls the organization put in place to ensure such use.	3c		
4a	Was any supported organization not organized in the United States ('foreign supported organization')? If 'Yes' and if you checked 12a or 12b in Part I, answer (b) and (c) below.	<b>4</b> a		
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If 'Yes,' describe in <b>Part VI</b> how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.	4b		
c	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If 'Yes,' explain in <b>Part VI</b> what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.	4c		
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? If 'Yes,' answer (b) and (c) below (if applicable). Also, provide detail in <b>Part VI</b> , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by	E-		
h	amendment to the organizing document).  Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the	5a		
	organization's organizing document?	5b		
С	Substitutions only. Was the substitution the result of an event beyond the organization's control?	5c		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of			
	the filing organization's supported organizations? If 'Yes,' provide detail in Part VI.	6		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with	7		
	regard to a substantial contributor? If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ).  Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If 'Yes,'	,		
٥	complete Part I of Schedule L. (Form 990 or 990-EZ).	8		
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))?			
	If 'Yes,' provide detail in <b>Part VI</b> .	9a		
b	Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If 'Yes,' provide detail in <b>Part VI</b> .	9b		
c	Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If 'Yes,' provide detail in Part VI.	9с		
10a	Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations), and all Type III non-functionally integrated supporting organizations)? If 'Yes,'			
	answer 10b below.			
b	Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)	10b		

Schedule A (Form 990 or 990-EZ) 2016 NextOp, Inc. 47-1429344 Page 5 Part IV Supporting Organizations (continued) Yes No 11 Has the organization accepted a gift or contribution from any of the following persons? a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization? 11a **b** A family member of a person described in (a) above? 11b 11c c A 35% controlled entity of a person described in (a) or (b) above? If 'Yes' to a, b, or c, provide detail in Part VI. Section B. Type I Supporting Organizations Yes No Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If No,' describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year. 1 2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If 'Yes,' explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the 2 supporting organization. Section C. Type II Supporting Organizations Yes No Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If No,' describe in Part VI how control or management of the 1 supporting organization was vested in the same persons that controlled or managed the supported organization(s). Section D. All Type III Supporting Organizations Yes No Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the 1 organization's governing documents in effect on the date of notification, to the extent not previously provided? Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If 'No,' explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s). 2 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If 'Yes,' describe in Part VI the role the organization's supported organizations played 3 in this regard. Section E. Type III Functionally Integrated Supporting Organizations Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions). The organization satisfied the Activities Test. Complete line 2 below. The organization is the parent of each of its supported organizations. Complete line 3 below. The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions). 2 Activities Test. Answer (a) and (b) below. No Yes a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If 'Yes,' then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted 2a substantially all of its activities. b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If 'Yes,' explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the 2b organization's involvement. 3 Parent of Supported Organizations. Answer (a) and (b) below. a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI. За **b** Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its 3h supported organizations? If 'Yes,' describe in Part VI the role played by the organization in this regard.

Schedule A (Form 990 or 990-EZ) 2016 NextOp, Inc. 47-1429344 Page 6

Pa	rt V Type III Non-Functionally Integrated 509(a)(3) Supporting Orga	nizati	ions	
1	Check here if the organization satisfied the Integral Part Test as a qualifying trust instructions. All other Type III non-functionally integrated supporting organization	t on No	v. 20, 1970 (explain ir t complete Sections A	n Part VI). <b>See</b> . through E.
Sec	tion A – Adjusted Net Income	(A) Prior Year	(B) Current Year (optional)	
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3.	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
_ 7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4).	8		
Sec	tion B — Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):			
	A Average monthly value of securities	1a		
	Average monthly cash balances	1b		
(	Fair market value of other non-exempt-use assets	1c		
	d Total (add lines 1a, 1b, and 1c)	1d		
	e Discount claimed for blockage or other factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by .035.	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sec	tion C — Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1.	2		
3	,	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		
6	<b>Distributable Amount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6		

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Schedule A (Form 990 or 990-EZ) 2016

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Schedule A (Form 990 or 990-EZ) 2016 NextOp, Inc. 47-1429344 Page 7

Pai	t V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)	
Sec	tion D - Distributions	Current Year
1	Amounts paid to supported organizations to accomplish exempt purposes	
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3	Administrative expenses paid to accomplish exempt purposes of supported organizations	
4	Amounts paid to acquire exempt-use assets	
5	Qualified set-aside amounts (prior IRS approval required)	
6	Other distributions (describe in <b>Part VI</b> ). See instructions.	
7	Total annual distributions. Add lines 1 through 6.	
8	Distributions to attentive supported organizations to which the organization is responsive (provide details in <b>Part VI</b> ). See instructions.	
9	Distributable amount for 2016 from Section C, line 6	
10	Line 8 amount divided by Line 9 amount	

Section E — Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2016	(iii) Distributable Amount for 2016
1 Distributable amount for 2016 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2016 (reasonable cause required — explain in Part VI). See instructions.			
<b>3</b> Excess distributions carryover, if any, to 2016:			
a			
b			
<b>c</b> From 2013			
<b>d</b> From 2014			
<b>e</b> From 2015			
f Total of lines 3a through e			
<b>g</b> Applied to underdistributions of prior years			
h Applied to 2016 distributable amount			
i Carryover from 2011 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4 Distributions for 2016 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
<b>b</b> Applied to 2016 distributable amount			
c Remainder. Subtract lines 4a and 4b from 4.			
5 Remaining underdistributions for years prior to 2016, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions.			
<b>6</b> Remaining underdistributions for 2016. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.			
7 Excess distributions carryover to 2017. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a			
<b>b</b> Excess from 2013			
c Excess from 2014			
d Excess from 2015			
e Excess from 2016			

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Schedule A (Form 990 or 990-EZ) 2016

Schedule A (Form 990 or 990-EZ) 2016

NextOp, Inc.

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service Name of the organization

PUBLIC DISCLOSURE COPY

### **Schedule of Contributors**

► Attach to Form 990, Form 990-EZ, or Form 990-PF.

Information about Schedule B (Form 990, 990-EZ, 990-PF) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2016

Employer identification number

NextOp, Inc.		47-1429344
Organization type (check one):		
Filers of:	Section:	
Form 990 or 990-EZ	X 501(c)( 3 ) (enter number	r) organization
	4947(a)(1) nonexempt charita	able trust <b>not</b> treated as a private foundation
	527 political organization	
Form 990-PF	501(c)(3) exempt private foun	ndation
		able trust treated as a private foundation
	501(c)(3) taxable private foun	idation
Check if your organization is covered by the	General Rule or a Special Rule.	
Note. Only a section $501(c)(7)$ , $(8)$ , or $($	10) organization can check boxes for both	the General Rule and a Special Rule. See instructions.
General Rule		
X For an organization filing Form 990 property) from any one contributor.	, 990-EZ, or 990-PF that received, during t Complete Parts I and II. See instructions	the year, contributions totaling \$5,000 or more (in money or for determining a contributor's total contributions.
Special Rules		
under sections 509(a)(1) and 170(b)(1	)(A)(vi), that checked Schedule A (Form 990)	that met the 33-1/3% support test of the regulations or 990-EZ), Part II, line 13, 16a, or 16b, and that greater of (1) \$5,000 or (2) 2% of the amount on (i) II.
during the year, total contributions	ction 501(c)(7), (8), or (10) filing Form 990 of more than \$1,000 <i>exclusively</i> for religiou ruelty to children or animals. Complete Pa	o or 990-EZ that received from any one contributor, us, charitable, scientific, literary, or educational irts I, II, and III.
during the year, contributions exclu \$1,000. If this box is checked, enter charitable, etc., purpose. Don't com-	sively for religious, charitable, etc., purpos	
990-PF), but it must answer 'No' on Pa		al Rules doesn't file Schedule B (Form 990, 990-EZ, or box on line H of its Form 990-EZ or on its Form 990-PF, (Form 990, 990-EZ, or 990-PE)

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2016)

of Part I

Schedule B (Form 990, 990-EZ, or 990-PF) (2016)

Name of organization Employer identification number NextOp, Inc 47-1429344 Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. (b) Name, address, and ZIP + 4 (d) Type of contribution (a) Number (c) Total contributions Person **Payroll** 442,481 Noncash (Complete Part II for noncash contributions.) (b) Name, address, and ZIP + 4 (c) Total (d) Type of contribution (a) Number contributions Person 2\_ **Payroll** 10,000. Noncash (Complete Part II for noncash contributions.) (b) Name, address, and ZIP + 4 (a) Number (c) Total (d) Type of contribution contributions Person 3 **Payroll** 100,000. Noncash (Complete Part II for noncash contributions.) (b) Name, address, and ZIP + 4 (d) Type of contribution (a) Number (c) Total contributions Person **Payroll** 21,000. Noncash (Complete Part II for noncash contributions.) (d) Type of contribution (a) Number (c) Total (b) Name, address, and ZIP + 4 contributions Person 5 **Payroll** 15,000. Noncash (Complete Part II for noncash contributions.) (a) Number (c) Total (b) (d) Type of contribution Name, address, and ZIP + 4 contributions Person Χ 6 **Payroll** 18,000. Noncash (Complete Part II for noncash contributions.) BAA Schedule B (Form 990, 990-EZ, or 990-PF) (2016) TEEA0702L 08/09/16

of Part I

Schedule B (Form 990, 990-EZ, or 990-PF) (2016)

Name of organization Employer identification number NextOp, Inc 47-1429344 Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. (b) Name, address, and ZIP + 4 (d) Type of contribution (a) Number (c) Total contributions Person **Payroll** 10,000. Noncash (Complete Part II for noncash contributions.) (b) Name, address, and ZIP + 4 (c) Total contributions (d) Type of contribution (a) Number Person 8 **Payroll** 10,000. Noncash (Complete Part II for noncash contributions.) (b) Name, address, and ZIP + 4 (a) Number (c) Total (d) Type of contribution contributions Person 9 **Payroll** 10,000. Noncash (Complete Part II for noncash contributions.) (b) Name, address, and ZIP + 4 (d) Type of contribution (a) Number (c) Total contributions Person 10 **Payroll** 5,000. Noncash (Complete Part II for noncash contributions.) (d) Type of contribution (c) Total (a) (b) Number Name, address, and ZIP + 4 contributions Person **Payroll** Noncash (Complete Part II for noncash contributions.) (a) Number (c) Total (b) (d) Type of contribution Name, address, and ZIP + 4 contributions Person **Payroll** Noncash (Complete Part II for noncash contributions.) BAA Schedule B (Form 990, 990-EZ, or 990-PF) (2016) TEEA0702L 08/09/16

Schedule B (Form 990, 990-EZ, or 990-PF) (2016)

⊃age

to 1 of **Part II** 

Name of organization

NextOp, Inc.

Employer identification number
47-1429344

Part II	Noncash Property (see instructions). Use duplicate copies of Part II if additional s	pace is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
	N/A	-	
		]  \$ 	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		-	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		  \$  -	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		_	
		  \$ 	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		-	
		]  \$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
	<u></u>	_ _\$	

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Schedule B (Form 990, 990-EZ, or 990-PF) (2016)

Schedule B (Form 990, 990-EZ, or 990-PF) (2016) of Part III

	9-	T 1-	<u> </u>	• • • • • • • • • • • • • • • • • • • •
Name of organization		Employer identifi	cation numb	er
NextOp, Inc.		47-14293	44	
Port III Fort a fact with the state of the fact of the			01/-1/71	(0)

Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), 

	Use duplicate copies of Part III if additional		cc manachom			
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held		
	N/A					
	Transferee's name, addres	(e) Transfer of gift s, and ZIP + 4	Rela	tionship of transferor to transferee		
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held		
	Transferee's name, addres	(e) Transfer of gift s, and ZIP + 4	Relationship of transferor to transferee			
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held		
	Transferee's name, addres	(e) Transfer of gift s, and ZIP + 4	Rela	tionship of transferor to transferee		
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held		
	(e) Transfer of gift Transferee's name, address, and ZIP + 4			ationship of transferor to transferee		

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#### SCHEDULE D (Form 990)

Supplemental Financial Statements

► Complete if the organization answered 'Yes' on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

OMB No. 1545-0047

**Open to Public** Inspection

Department of the Treasury Internal Revenue Service Name of the organization

► Attach to Form 990.

► Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990. Employer identification number

NextOp, Inc. 47-1429344 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Part I Complete if the organization answered 'Yes' on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year..... 1 Aggregate value of contributions to (during year). . . . . . Aggregate value of grants from (during year)...... Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds No are the organization's property, subject to the organization's exclusive legal control?... Yes Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring No impermissible private benefit?.... Yes **Conservation Easements.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year a Total number of conservation easements..... 2 a **b** Total acreage restricted by conservation easements. 2 b c Number of conservation easements on a certified historic structure included in (a)..... 2 c d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ► Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, No and enforcement of the conservation easements it holds?.... Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 7 ▶\$ Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?..... In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered 'Yes' on Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. **b** If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenue included on Form 990, Part VIII, line 1..... (ii) Assets included in Form 990, Part X..... If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: a Revenue included on Form 990, Part VIII, line 1..... **b** Assets included in Form 990, Part X.....

Scriedule D (Form 990) 2016 Next					_	<u> </u>	47-142			Page Z
Part III Organizations Mainta	ining Colle	ctions	s of Art, Histo	rical	Treasures, or	Other	Similar Ass	ets (c	ontinu	ed)
3 Using the organization's acquisition items (check all that apply):	n, accession, ar	nd other	records, check ar	ny of t	he following that are	a signi	ificant use of its	collectio	n	
a Public exhibition			<b>d</b> Loan o	or exc	hange programs					
<b>b</b> Scholarly research			e Other							
c Preservation for future gene										
4 Provide a description of the organize Part XIII.	zation's collecti	ons and	explain how they	furthe	r the organization's	exempt	t purpose in			
5 During the year, did the organizato be sold to raise funds rather to	han to be mai	ntained	as part of the o	rganiz	ation's collection?.			Yes		No
Part IV Escrow and Custodia line 9, or reported an	al Arrangem amount on	<b>ents.</b> Form	Complete if t 990, Part X,	he or line 2	rganization ans <sup>,</sup> 21.	wered	I 'Yes' on Fo	rm 99	0, Par	t IV,
1 a Is the organization an agent, tru	stee, custodia	n or oth	ner intermediary	for co	ntributions or other	assets	s not included	¬v	Г	¬N-
on Form 990, Part X? <b>b</b> If 'Yes,' explain the arrangemen								Yes		No
bit res, explain the arrangement	t iii i ait Xiii a	na con	ipiete trie ioliowii	ng tab	iic.		T	Amoun	ŧ	
<b>c</b> Beginning balance						. 10		Amoun		
<b>d</b> Additions during the year										
e Distributions during the year										
f Ending balance										
2a Did the organization include an								Yes		No
<b>b</b> If 'Yes,' explain the arrangement									<u>L</u>	┤ँ
2 11, 1 , 1 , 1 1 1 3									L	
Part V Endowment Funds.	Complete if	the or	ganization an	swer	ed 'Yes' on For	m 990	0. Part IV. Iir	ne 10.		
	(a) Current		(b) Prior year		(c) Two years back		Three years back		Four years	s back
1 a Beginning of year balance										
<b>b</b> Contributions										
c Net investment earnings, gains, and losses										
<b>d</b> Grants or scholarships										
e Other expenditures for facilities and programs										
f Administrative expenses										
<b>g</b> End of year balance										
2 Provide the estimated percentage		nt vear	end balance (lin	e 1a.	column (a)) held a	s:		ı		
a Board designated or quasi-endown		nt you.	%	.o .g,						
<b>b</b> Permanent endowment ►	8									
c Temporarily restricted endowme	nt ►		%							
The percentages on lines 2a, 2b, a	nd 2c should e	qual 100	<del></del>							
3a Are there endowment funds not in	the possession	of the c	organization that a	are hel	d and administered f	or the		r		
organization by:									Yes	No
(i) unrelated organizations								3a(i)		
(ii) related organizations								3a(ii)		
<b>b</b> If 'Yes' on line 3a(ii), are the relative	-							. 3b		
4 Describe in Part XIII the intende		_	ation's endowme	ent fur	ids.					
Part VI Land, Buildings, and			D/ 1 =	00/	5 D 1 D / 1	11 (		۰ ۵		1.0
Complete if the organ	ization ansv	wered	'Yes' on Forn	n 990	D, Part IV, line	Ha. S	See Form 99	0, Par	t X, Iir	ne 10.
Description of property		(a) Cos (ir	t or other basis evestment)	<b>(b)</b>	Cost or other pasis (other)		ccumulated preciation	(d)	Book va	llue
<b>1 a</b> Land			-							
<b>b</b> Buildings										
<b>c</b> Leasehold improvements										
<b>d</b> Equipment					3,791.		189.		3.	602.
<b>e</b> Other					1,829.		524.			305.
Total. Add lines 1a through 1e. (Colum		rual Foi	rm 990. Part X o	columi			<u>524.</u> ►			907

Schedule **D** (Form 990) 2016

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Schedule <b>D</b> (Form 990) 2016 NextOp. Inc.	INSPECTI	ON COPY	47 1400044	Page 3
Schedule D (Form 990) 2016 NextOp, Inc.  Part VII Investments — Other Securities.		N/A	47-1429344	raye s
Complete if the organization answered	l 'Yes' on Form 990		ee Form 990, Part >	ر, line 12
(a) Description of security or category (including name of security)	(b) Book value		n: Cost or end-of-year market v	
(1) Financial derivatives				
(2) Closely-held equity interests				
(3) Other				
(A)				
(B)				
(C)				
(D) (E)				
(F)				
<u>(G)</u>				
(H)				
(l)				
Total. (Column (b) must equal Form 990, Part X, column (B) line 12.) ▶				
Part VIII Investments — Program Related. Complete if the organization answered	l'Voc' on Form 990	N/A N Part IV ling 11c S	oo Form 990 Part V	/ lino 12
(a) Description of investment	(b) Book value	(c) Method of valuation:	Cost or end-of-year mar	ket value
(1)	(0, = 00.000	(0)		
(2)				
(3)				
(4)				
(5)				
_ (6)				
<u>(7)</u>				
(8) (9)				
(10)				
Total. (Column (b) must equal Form 990, Part X, column (B) line 13.) •				
Part IX Other Assets.	N/A			
Complete if the organization answered	l 'Yes' on Form 990 scription	), Part IV, line 11d. S	ee Form 990, Part >	
(1)	scription		(b) 600i	· value
(2)				
(3)				
(4)				
(5) (6)				
(7)				
(8)				
(9)				
(10)				
Total. (Column (b) must equal Form 990, Part X, column (b)	B) line 15.)			
Other Liabilities. Complete if the organization answered 'Yes' on F	orm 990 Part IV line 1	1e or 11f See Form 990 P:	art X line 25	
(a) Description of liability	(b) Book value	10 01 111. 000 1 01111 000, 1 0	art X, IIIIo 20	
(1) Federal income taxes	, ,			
(2)				
(3)				
(4) (5)				
(6)				
(7)				
(8)				
(9)				
(10)				

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII.

(11)

Total. (Column (b) must equal Form 990, Part X, column (B) line 25.).....

Schedule D (Form 990) 2016 NextOp, Inc.	17-1429344	Page 4
Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per I	Return. N/A	
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.		
1 Total revenue, gains, and other support per audited financial statements	. 1	
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a Net unrealized gains (losses) on investments		
b Donated services and use of facilities		
c Recoveries of prior year grants		
d Other (Describe in Part XIII.) 2d		
e Add lines 2a through 2d.	. 2e	
3 Subtract line 2e from line 1	. 3	
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a Investment expenses not included on Form 990, Part VIII, line 7b		
b Other (Describe in Part XIII.) 4b		
c Add lines 4a and 4b.	. 4c	
5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	. 5	
Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per	r Return. N/A	
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.		
1 Total expenses and losses per audited financial statements	. 1	
2 Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a Donated services and use of facilities		
<b>b</b> Prior year adjustments		
c Other losses		
d Other (Describe in Part XIII.)		
e Add lines 2a through 2d.	. 2e	
3 Subtract line 2e from line 1	. 3	
4 Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a Investment expenses not included on Form 990, Part VIII, line 7b		
b Other (Describe in Part XIII.) 4b		
c Add lines 4a and 4b.		
5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.).	. 5	

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part XI, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

BAA Schedule **D** (Form 990) 2016

TEEA3304L 08/15/16

#### SCHEDULE O (Form 990 or 990-EZ)

### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Department of the Treasury Internal Revenue Service

Name of the organization

NextOp, Inc.

Employer identification number

OMB No. 1545-0047

Open to Public Inspection

47-1429344

#### Form 990, Part III, Line 4a - Program Service Accomplishments

NextOp recruits, trains, and places high-performing military leaders into industry careers.

VETERANS: EMP is geared to facilitate the transition of veterans from their military service to civilian careers as seamlessly as possible. Once a service member's resume and pitch is tailored to the industry, company, or specific career that they are seeking, they are then plugged into our corporate partners for placement.

EVENTS: NextOp plans and hosts monthly seminars, workshops and other events related to veteran workforce development, employment, networking and corporate partner relationship management programming.

MENTORSHIP: Military Candidates can easily register via our website and are assessed by our staff and assigned to one of our mentors. NextOp's Mentors are veterans who have made a successful transition into industry and are volunteering their time to ensure more follow in their footsteps. Our mentors recorded over 450 hours of volunteer service, which equates to a full workweek of 11 full-time employees.

CORPORATE PARTNERS: NextOp's Corporate Partners are among the most well respected companies industries who truly value military skills and experience. In addition to placing veterans into careers, NextOp also helps Corporate Partners develop a military-friendly work culture centered on the establishment of a veteran affinity group and streamlining of military recruiting processes. NextOp successfully placed 351 veterans with 130 different Corporate Partners in 2016.

Page 2

Name of the organization

NextOp, Inc.

Employer identification number

47-1429344

#### Form 990, Part III, Line 4a - Program Service Accomplishments

Veterans Placed: 351

Veterans Registered: 423

NextOp's impact on the local economy was over \$19.3 million based on the first year earnings of our 351 successfully placed veterans in 2016.

#### Form 990, Part VI, Line 11b - Form 990 Review Process

A copy of the Form 990 is provided to board members for review via email correspondence, followed by an electronic vote confirming acceptance of Form 990 prior to filing.

#### Form 990, Part VI, Line 12c - Explanation of Monitoring and Enforcement of Conflicts

Board members will openly disclose conflict of interest in a Board meeting or via email correspondence to the entire Board.

#### Form 990, Part VI, Line 15a - Compensation Review & Approval Process - CEO & Top Management

The Board of Directors conducted a performance evaluation of the Executive Director which was reviewed and confirmed at the Board meeting on December 6, 2016.

#### Form 990, Part VI, Line 18 - Explanation of Other Means Forms Available For Public Inspection

Form 990 available on NextOp's website, Guidestar. All others available upon request.

#### Form 990, Part VI, Line 19 - Other Organization Documents Publicly Available

Upon request.